



- Why are you doing this what do you hope to achieve?
- What will be the end product?
- What does that mean in terms of partner selection? Who/What could add the value?
- Will the value be sequential (i.e. a process) or through inter-company trading?
- What sort of experience is there in dealing with offenders?
- Types of models that could be considered (given different circumstances/objectives)
- Issues relating to each in terms of
 - o governance and decision making
 - o impact on individual partners in terms of resources
 - o compatibility with raising a social impact bond and distributing returns
- What are you prepared to do/offer to help make this a reality?
- How will whatever infrastructure you are thinking about be sustainable?
- How will you agree costing up during bid proposals?
- How will each partner help sustain it?
- Risk and risk management data protection, safeguarding, statutory requirements
- Customer identification
- (Back) office resource including accounts
- Agreed monitoring and performance metrics
- Best practice development and alignment